

Lesli's Pledge of Quality

I will work as your professional sales associate, to help you buy the home of your choice, using my expertise to make buying a home a smooth & pleasant experience.

To help you FIND a home I will:

- Discuss your home requirements, including style, location and price. Communication is vital between us in finding the right home for you. It will be a team effort in working together.
- Review specific facts on financial alternatives to determine the price most suited to your financial abilities.
- Provide information on all homes available in the area of your choice.
- If you wish, I'll show you the entire area you select, locating schools, shopping areas, recreational facilities, and places of worship.
- Preview as many homes as I'm able to assure that I take you only to homes that suit your needs.

To help you CHOOSE a home I will:

- Discuss the benefits and drawbacks of each home in relation to your specific needs.
- Obtain the necessary written information on taxes, local laws, and ordinances in your area, if you desire.
- Make as many visits with you to the home as you feel that you need are necessary to help you make a sound decision.

To help you BUY a home I will:

- Handle all the detail work and negotiations, carefully explain all written documents, and give you a copy of everything you sign.
- Explain all your financing alternatives and help you find the lowest cost of financing available on the home you choose.
- Accompany you to a financial lender and explain the procedure for the mortgage application.
- Follow through and keep tabs on how your loan application, inspection, etc. are progressing. (See the attached details of the Buying Process) You will see why it is so important to have a professional agent representing you when you purchase a home.
- Accompany you to the closing, making sure that you understand the entire closing process.

**Lesli Beasley, Realtor
Windermere Real Estate**